



01 FINANCING

COMPANIES

- Sales from EUR 5 to 200 million
- Positive EBIT
- Business-to-business
- Most diverse industries other than biotech, pharmaceuticals and real estate
- Strong market position
- Headquartered in Switzerland, Germany, the UK, Greece, Italy and Austria
- Growth, new sales markets
- New procurement markets
- Buy-and-build, acquisitions complementing core business
- Digitisation
- Succession solutions, MBO, MBI, mergers, spin-offs

FINANCING

- Private equity, minority or majority shareholdings
- Private debt or bank loans
- Mezzanine financing, convertible loans, profit-participating loans
- Independence in selecting private equity funds and banks
- Preconditions for financing: agreed hold time, ambitious increase-in-value projects, active involvement in Board of Directors or Advisory Boards